



## **Continental and United Cargo Rate Announcement**

*September 30, 2011*

Dear Cargo Customer,

Continental and United Cargo are pleased to announce that effective November 1, 2011, we will harmonize most of our U.S. domestic and U.S. outbound rates. Continental Cargo and United Cargo continue to align our tariffs as part of our integration into the world's leading cargo carrier, and our rates effective November 1 are a big step forward in making it easier to do business with both subsidiary carriers.

In association with this rate harmonization, all current subsidiary Continental and subsidiary United U.S. domestic and U.S. outbound rates expire October 31, 2011. Current U.S. domestic and U.S. outbound customer-specific contract rates also expire October 31.

Along with tariff harmonization, rates effective November 1 include selective rate adjustments – both increases and decreases – in some markets. These adjustments have been kept to a minimum to provide continuity for our customers. Your United Cargo Sales professional will contact you to provide details of your new rates. As always, our Sales Team is eager to work with you on any opportunities or issues.

While Continental and United Cargo continue to harmonize the remainder of our rates, please remember that we still must operate as two separate carriers. Customers should continue to use the air waybill (005 or 016) of the carrier who operates the flights transporting the shipment.

All the people of Continental and United Cargo appreciate your business and your continued support.

Sincerely,

A handwritten signature in black ink that reads "James Bellinder".

James Bellinder  
Director, Cargo Sales – Americas  
United Cargo